



# STRENGTHENING YOUR COMMUNITY-BASED LABORATORY

Partnering to support complex care

Every day, Mayo Clinic physicians see patients facing the most serious and complex medical challenges. Our experts coordinate every aspect of care to find the right answers for patients — faster.

Our laboratories and clinical practice work together to deliver this unparalleled expertise to your community. Because each laboratory faces unique challenges, Mayo Clinic Laboratories has a number of joint opportunities available to meet your needs.

### Learn how we can work together

To learn more about how to collaborate with Mayo Clinic Laboratories, contact:

#### Ashley Griffin

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Mayo Clinic Laboratories  
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Offering	Primary level	Secondary level
Education opportunities (visiting faculty and fee-inclusive conference attendance)	X	
Joint test catalog creation and support	X	
Comparison samples and validation testing	X	
Outreach support	X	
Specimen pick-up and transportation	X	X
Interface creation and support	X	X
24/7/365 call center and dedicated field service team	X	X
Laboratory and physician consultation for test ordering guidance and results interpretation	X	X
Algorithmic testing approach for faster diagnosis and waste reduction	X	X
100% coverage for patients on Columbia Benefits Plan	X	X

Benefits provided in collaboration with Columbia Benefits. Mayo Clinic Laboratories testing is 100% covered for patients on the Columbia Benefits Plan.



COLUMBIA  
BENEFITS